



City of Beaver Dam, Wisconsin

Monday, December 2, 2019

From the Office of the Mayor

Rebecca Glewen
205 South Lincoln Avenue
Beaver Dam, WI 53916

To Whom it May Concern:

The City of Beaver Dam partnered with Al Kietzmann from Copier Consulting, LLC an independent and vendor-neutral consulting company to coordinate a new copier/printer acquisition for 6 of our departments in 2019.

Mr. Kietzman worked directly with our Departments leaders and together improved our vendor agreements, discovered waste within our current lease contracts and reduced the totality of our new spend by 38% (saving the city nearly \$80,000).

Overall Mr. Kietzman's industry expertise made this project easy for us while delivering significant savings to our municipality. If you are the least bit interested in reducing expenses for the taxpayer, I would recommend partnering with Copier Consulting, LLC to reevaluate your current contracts and new lease or copier/printer acquisitions.

Please feel free to contact me with questions.

Sincerely,

Mayor Becky Glewen

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