



www.realhopecc.com
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Several months ago a gentleman in our congregation reached out to me and recommended someone he knew who could potentially help our church when the time came to get a new copy machine for the office. I had worked in a church office for almost 13 years prior to coming to this church office. During those 13 years there were several support staff and an office manager. Part of the responsibilities of the office manager at my previous church was to take care of purchases for the office including office equipment such as copiers and printers. Now being the only office staff in our current church, all of that responsibility falls to me. And that reality set in when sales reps began to call or stop by the office to try and get our business for the copiers they sell.

I know a lot about working different copiers but know nothing about leasing or all of the terms and conditions, "hidden" costs, etc. or even who to trust. Al knows all of the ins and outs of these companies and was able to discuss details with them all. I provided him with our costs and terms of our lease of the copier we had and he did all of the hard stuff. Al was able to communicate with companies and figure out, based on our needs, what type of copier we would need. He was able to find for us a new copier that was a little bigger, almost twice as fast and we are saving money.

In addition to saving the church money over the lease of the copier, it also saved time! I did not need to spend large amounts of my time interacting with sales reps or companies trying to figure out the best deal for our church.

I would highly recommend Al Kietzmann. He was easy to work with and found us a machine that meets our needs and fits in our budget.

Cindy Emerson

Admin Assistant

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